



Membership for Precasters

ADVOCACY | GROWTH | EDUCATION

Why join?

Because membership is about you and what you need. It's about making your life as a precaster easier.

Being part of the precast industry's peak body connects you with other precast concrete manufacturers, both large and small and from all sectors of the industry, as well as with suppliers and professionals. You'll access a wealth of support and information, with learning opportunities, help with promoting your business, and a suite of practical resources.

As a member you'll:

- Get to know other members, compare stories, learn from one another and see their factories.
- Be the first to learn about new supplier products and innovations.
- Access help - with Standards and technical matters, PLUS legal advice on commercial, WHS & HR issues.
- Access 70+ precast-related Australian Standards & codes and the standard industry contract.
- Participate in webinars on technical and legal matters.
- Receive business support with a strategy consultation & report, and audit & improvement report (Master Precasters).
- Get leads and referrals from us.
- Promote yourself as a member with your member logo.
- Be promoted and have project case studies written & published in national publications.
- Have your say with standards, codes and authorities and provide input to new publications.

Membership provides a substantial Return on Investment

- Buying just 3 Australian Standards could cost you \$1,200.
- Getting just 1 case study written could cost you at least \$1,000... plus around \$3,000 to get it published.
- Engaging an advisor to advise & report on strategy or practical process improvements, could cost you at least \$4000.
- On your own, it's difficult to influence government authorities, codes and Standards.
- Winning just ONE referred project lead can cover your entire membership fee.

"The membership RoI can be as high as \$30,000 if you access all the services."

Jeff Stratford, President & General Manager QLD Euro Precast

What our members say...

"We've called National Precast many times to get help... with all sorts of things. Being part of a network connects us with years of experience and loads of knowledge. After all, we all know that making a wrong decision in our industry can be incredibly costly."

Kim Hovey, MJB Industries

"The Master Precaster audit was quite a simple process and didn't take much time at all. The report gave us some good ideas for improvement from an external set of eyes."

Michael Waeger, Waeger Constructions

"We don't tend to make enough time for marketing. Having National Precast get our jobs into the industry journals really gives everyone here a boost and gets our name out there."

Daniel Nassar, Alpha Precast

"Having experienced the comradery at the social events and great feedback from the conference, it was obvious National Precast has progressed to a whole new level. Value on so many fronts from precast manufacture to business practices are available as a member. The question, 'to join or not to join?'... it was obvious."

Dino Pietrobon, Bianco Precast

Precaster Membership Requirements

MP Master Precaster

To be awarded Master Precaster status, you must have been manufacturing precast for 5+ years.

Master Precasters must pass a **Master Precaster Audit**. This audit verifies your industry contribution and track record, as well as your technical and factory capability, your quality and safety management and your environmental compliance.

Services ONLY available to Master Precasters

- Promote yourself as a Master Precaster.
- Meet with authorities.
- Receive an Improvement Report (identifying practical opportunities to improve QS&E management).

P Precaster

To become a Precaster member you must have been manufacturing precast for 2+ years.

PP Provisional Precaster

Provisional Precaster members must be new to the business and have only been manufacturing precast for less than 2 years. After 2 years of membership, you'll need to apply for Precaster membership.

AP Affiliate Precaster

For a minimal cost, being an Affiliate Precaster allows precasters to experience some of the benefits of membership, being kept up to date with industry news and having a say in changes with standards, codes and authorities.

Membership Fees

Fees are based on ex-works turnover (excludes cartage, installation and GST). They can be paid in full or in quarterly installments by arrangement. Fees are treated as STRICTLY CONFIDENTIAL by the CEO and accounts staff.

Fee Type	Ex-works Turnover Previous Financial Year (\$) ex GST	Affiliate Precaster Annual Fee (\$) ex GST	Provisional Precaster Annual Fee (\$) ex GST	Precaster Annual Fee (\$) ex GST	Master Precaster Annual Fee (\$) ex GST
1	0 – 2,500,000	250	1,000	2,000	2,000
2	2,500,001 – 5,000,000	500	1,500	3,000	3,000
3	5,000,001 – 10,000,000	750	2,250	4,500	4,500
4	10,000,001 – 15,000,000	1,000	3,000	6,000	6,000
5	15,000,001 – 20,000,000	1,250	3,750	7,500	7,500
6	20,000,001 – 30,000,000	2,500	6,000	12,000	14,000
7	30,000,001 – 50,000,000	3,750	6,000	12,000	14,000
8	Over 50,000,001	4,200	6,000	12,000	14,000

Memberships run on a financial year and the first year's fee will be pro-rated if needed (excluding Affiliate Precasters). Fees current at July 2023.

Membership Benefits for Precasters

ADVOCACY: Have your say

	Affiliate Precaster	Provisional Precaster	Precaster	Master Precaster
01 Nominate for the National Precast Board			✓	✓
02 Input to standards and codes, specifications, etc.	✓		✓	✓
03 Meet with authorities				✓
04 Represent National Precast on Standards and other committies			✓	✓

GROWTH: Promote yourself and be promoted

05 Printed case studies			✓	✓
06 Editorials in national magazines			✓	✓
07 National Precast website and social media promotion			✓	✓
08 Use of the relevant member logo		✓	✓	✓

GROWTH: Win work

09 Cordell Precast Project Reports		✓	✓	✓
10 Find-a-Master-Precaster referrals				✓
11 Tender Requests			✓	✓

EDUCATION: Access help and information

12 70+ precast-specific Australian Standards		✓	✓	✓
13 Standard industry contract		✓	✓	✓
14 Technical, legal, WHS and HR phone advice		✓	✓	✓
15 Industry newsletters	✓	✓	✓	✓
16 Webinars		✓	✓	✓
17 Graduate Internship Program	✓	✓	✓	✓
18 Magazine subscriptions and copy of the Precast Concrete Handbook		✓	✓	✓
19 Process Improvement Report				✓
20 Strategic planning consultation and report		✓	✓	✓
21 Discounted bank guarantees		✓	✓	✓

EDUCATION: Connect

22 Networking events, conferences, and dinners	✓	✓	✓	✓
23 Member-only factory visits		✓	✓	✓

Reduce your fees - refer a new member

Refer one new member to National Precast and 50% of the new member's annual fee will be deducted from your membership.*
* In states without a State Co-ordinator. T&C apply.

